

Future Business Opportunities Report

Department : Fire

Contact Person: Andy Sannipoli: (919) 560-4242 Ext. 19222

Project Description	Funding Source/Project Estimate	Bid Advertisement Date	Specify Qualifications Needed for Performance of Contracts
Fire Station #17	CIP / \$5,350,000	Summer 2016	<ol style="list-style-type: none"> 1. Architect – Design 2. Construction materials testing 3. General contractor, single prime
Fire Station #6 Roof and Envelope	Deferred Maintenance / \$100,000	May 2015	<ol style="list-style-type: none"> 1. Architect/Engineer – Design 2. General contractor: Roofing contractor/Masonry contractor
Fire Station #11 Roof	Deferred Maintenance / \$42,000	May 2015	<ol style="list-style-type: none"> 1. Architect/Engineer – Design 2. General contractor: Roofing contractor
Fire Station #2 Kitchen Hood Addition	Deferred Maintenance / \$15,000	February 2015	<ol style="list-style-type: none"> 1. Engineer 2. Mechanical Contractor
Fire Administration Building Foundation Repairs	Deferred Maintenance / \$90,000	March 2015	<ol style="list-style-type: none"> 1. Architect and Structural Engineer 2. General Contractor – Foundation Contractor
Fire Dept. Training Tower Exterior Stair Repairs	Deferred Maintenance / \$115,000	March 2015	<ol style="list-style-type: none"> 1. Structural Engineer 2. General Contractor – Steel Contractor
Fire Station #3 Concrete Repairs	Deferred Maintenance / \$90,000	January 2015	<ol style="list-style-type: none"> 1. Structural Engineer/Civil Engineer 2. General Contractor: Grading Contractor, Concrete Contractor
Fire Station #1 Renovations	Deferred Maintenance / \$553,523	February 2015	<ol style="list-style-type: none"> 1. Mechanical Engineer 2. Mechanical Contractor

Future Business Opportunities Report

Department : General Services-Project Management

Contact Person: Robyn Williams Heeks, Division Manager: : (919) 560-4197 Ext. 21245

Project Description	Funding Source/ Project Estimate	Bid Advertisement Date	Specify Qualifications Needed for Performance of Contracts
Weaver Street Center and Park Upgrade	\$ 150,000	Sept, 2014	General Contractor, Roof Contractor, Site Utilities Contractor
Campus Hills Parking Lot Repaving	\$ 193,703	Sept, 2014	Paving Contractor, Geotechnical Engineer
Energy Management-Lighting-City Hall	\$ 465,000	March, 2015	General Contractor, Electrical Contractor
Convention Center Oversight-PFC Heating Project	\$ 55,000	Jan, 2015	Mechanical Contractor, Electrical Contractor
City Hall Envelope/Annex/Skylights/Chillers	\$ 6,400,000	Sept, 2014	Roofing Contractor, Paving Contractor, Envelope Contractors
Driveway/Parking Lot Repaving	\$ 317,000	Sept, 2014	Paving Contractor, Geotechnical Engineer
DPR Deferred Maintenance-Driveway/Parking Lot Repaving	\$ 235,000	Sept, 2014	Paving Contractor, Geotechnical Engineer
Twin Lakes Park Walkways/Restroom	\$ 200,000	Nov, 2014	General Contractor, Site Utilities Contractor, Paving Contractor
Durham Station Paving Repair	\$ 135,000	June, 2015	Paving Contractor, Geotechnical Engineer

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DPD Firing Range Restroom Facility	\$ 280,000	Nov, 2015	Architect, Civil Engineer, General Contractor, Paving Contractor
Fire Station #1 Renovations	\$ 553,523	Feb, 2015	Mechanical Contractor, Electrical Contractor
Fire Station #6 & 11 Roof and Envelope	\$ 142,000	July, 2015	Roofing Contractor, Masonry Contractor
Fire Station #2 - Kitchen Hood Addition	\$ 15,000	March, 2015	Mechanical Contractor, Electrical Contractor
EM Fleet HVAC and Fleet and Fire Admin Controls	TBD	Aug, 2015	MEP Engineers, Mechanical Contractor, Electrical Contractor
EM City Hall 3rd and 4th floor Light and HVAC	TBD	Oct, 2015	Energy Assessment Consultant, MEP Engineer
Chapel Hill St. Surface Lot Upgrades	\$ 36,000	June, 2015	Paving Contractor, Geotechnical Engineer
DPAC Security-Doors	TBD	Jan, 2015	General Contractor, Interior Glazing Contractor, Security Contractor
Fire Admin - Repair foundation settling	\$ 90,000	Feb, 2015	General Contractor, Concrete Contractor, Masonry Contractor
DFD Training Grounds	\$ 115,000	April, 2015	Steel Contractor, Painting contractor

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Armory Interior Renovations- Phase II	\$ 565,000	April, 2015	General Contractor, Window Contractor, Drywall Contractor, Acoustical Tile Contractor
American Tobacco Trail Parking	\$ 100,000	Jan, 2015	Paving Contractor, Geotechnical Engineer
Edgemont Park-Playground Equipment	\$ 200,000	Jan, 2015	Playground Equipment Supplier and Installer
DPR Restroom Pilot Project- Portland Loo	\$ 250,000	May, 2015	Architect, Civil Engineer, General Contractor, Electrical Contractor, Plumbing Contractor, Paving Contractor
Bethesda Park-High Ropes Water Line Design	\$ 25,000	Aug, 2015	Civil Engineer, Utility Contractor
PWOC ADA Restrooms	TBD	Oct, 2015	Architect, MEP Engineers, General Contractor, Plumbing, Mechanical and Electrical Contractors
Northgate/Forest Hills Floodplain Development Permit/Playgrounds	\$ 20,000	May, 2015	Civil Engineer
Forest Hills-Tennis Courts	\$ 150,000	March, 2015	Paving Contractor
DPR Deferred Maintenance- Restroom Upgrades	\$ 180,000	Nov, 2015	General Contractor, Plumbing Contractor

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Twin Lakes Park-Soccer Field Renovation	\$ 400,000	March, 2015	Artificial Turf Contractor
Swimming Pool Lifts	\$ 50,000	April, 2015	Architect, General Contractor, Lift Supplier, Paving Contractor, Plumbing and Electrical Contractor
Lake Michie Front Deck	\$ 30,000	May, 2015	Architect, General Contractor
Sign and Signal Shop Construction	\$ 3,100,000	Sept, 2015	Structural Engineer, Architect, General Contractor, Plumbing, Mechanical and Electrical Contractor, Site Utility Contractor, Paving Contractor, Civil Engineer
Herndon Park-Artificial Turf Soccer Field	\$ 900,000	April, 2015	Artificial Turf Contractor
Police Department & 911 Replacement HQ	\$ 54,000,000	TBD	Geotechnical Engineer, Plumbing, Mechanical and Electrical Contractor, Site Utility Contractor, Paving Contractor, All major new construction trades.
Durham Police Department Fire Escape	GF 0C040100 723500/\$15,000 (design and construction)	December 2014	General Contractor

Future Business Opportunities Report

Department : General Services-Project Management

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City/County Planning Renovation	GF0C040100723500/\$5,000 (construction)	November 2014	General Contractor
Elevator Services	3 yr. contract Est. \$180,000	January 2015	Elevator Contractor
Pest Control Services	3 yr. contract Est. \$80,000	January 2015	Pest Control Contractor

Department : Human Resources

Contact Person: Regina Youngblood (919) 560-4214 Ext. 23270

Project Description	Funding Source/Project Estimate	Bid Advertisement Date	Specify Qualifications Needed for Performance of Contracts
Health and Dental Insurance	Insurance Fund/\$100,000	October 2014	Health and dental insurance administration for approximately 2600 members.
Voluntary Benefits	Insurance Fund/TBD	October 2014	Various vendors sought to provide Life, eye care, legal services, long term care, COBRA, and flexible spending.
Employee Assistance Program	Insurance Fund/\$80,000	October 2014	Individual services for crisis management for approximately 2600 members
Human Resources Consultants	NA/NA	February 2015	Various vendors sought to provide temporary staffing services and HR consulting.
Records Management Services	HR General Fund Budget/\$40,000	June 2015	Records management and file maintenance for COD employee personnel microfiche file services.

Future Business Opportunities Report

Department : Parks and Recreation

Contact Person: Rich Hahn (919) 560-4355 Ext. 27206

Project Description	Funding Source/Project Estimate	Bid Advertisement Date	Specify Qualifications Needed for Performance of Contracts
Armory Cleaning Service 3yr	General Fund / \$24,000 yr = \$72,000	February/March 2015	
Park Bathroom Upfits	General Fund – ½ penny tax	Unknown	Licensed Plumber
Athletic Sports Officials 3yr	General Fund – estimated \$80,000yr = 240,000	January 2015	USSSA, US Soccer Federation, Amateur Athletic Union and North Carolina Athletic Association certified officials.

Department : Public Works Engineering Division

Contact Person: ED Venable (919) 560-4326 Ext. 30233

Project Description	Funding Source/Project Estimate	Bid Advertisement Date	Specify Qualifications Needed for Performance of Contracts
ST- 254 Fayetteville Buxton Riddle Construction	CIP \$2M	Feb 2015	GC license
ST- 254 Fayetteville Buxton Riddle Construction Administration	CIP \$360K	Jan 2015	
ST-257 Carver Street Extension Construction	CIP \$5M	Nov 2014	GC license

Future Business Opportunities Report

Department : Public Works Engineering Division

Contact Person: ED Venable (919) 560-4326 Ext. 30233

ST-257 Carver Street Extension Construction Administration	CIP \$500K	Nov 2014	
ST-264 Fayetteville Road Widening Construction	CIP \$3M	June 2015	GC license
ST-270 Club Traffic Calming Construction	CIP \$300K	Dec 2014	GC license
ST-270 Petition Street Design	CIP \$50K	May 2015	
ST-274 Repaving 2015	CIP \$1.5M	May 2015	GC license

Department : Public Works – SW/GIS Division

Contact Person: See below in project description

Project Description	Funding Source/Project Estimate	Bid Advertisement Date	Specify Qualifications Needed for Performance of Contracts
Benthic Macroinvertebrate Monitoring and SOP update	Stormwater funds/ \$12,000	Early 2015	State certification for benthic macroinvertebrate identification or ability to obtain. Project Manager: Maverick Raber ext.30217
Dissolved oxygen enhancement in Northeast Creek	Stormwater funds/ \$15,000	Late 2014/Early 2015	Experience with channel modification and enhancement in cooperation with wildlife preservation. Project Manager: Danielle Mir ext. 30241
Nutrient Credits	Stormwater Funds	Late 2014/Early 2015	Experience providing State approved Nutrient Credits Project Manager: Sandi Wilbur ext. 30286

Future Business Opportunities Report

Department : Public Works – SW/GIS Division

Contact Person: See below in project description

Storm Drainage Repairs & Improvements (SD-2014-01)	Stormwater Utility Funds/~\$350,000	Winter 2014	Experience with storm drainage repairs and construction. Project Manager: Greg Sousa ext.30271
Municipal Separate Storm Sewer System (MS4) Inspections (SD-2014-02)	Stormwater Utility Funds/~\$100,000	Winter 2014	Experience with inspection (visual and video), location, and assessment of storm drainage structures and pipe systems. Project Manager: Greg Sousa ext.30271
Franklin Street at Belt Street Storm Drainage Improvements (SD-2015-01)	Stormwater Utility Funds/~\$300,000	Winter 2015	Experience with storm drainage repairs and construction. Project Manager: Greg Sousa ext.30271
Third Fork Creek Stream Restoration (SD-2015-02)	Stormwater Utility Funds/~\$500,000	Spring 2015	Experience with stream restoration construction. Project Manager: Greg Sousa ext.30271
Trenchless Storm Drainage Pipe Repairs (SD-2015-03)	Stormwater Utility Funds/~\$250,000	Spring 2015	Experience with trenchless storm drainage repairs. Project Manager: Dana Hornkohl ext.30246
Stormwater On-Call Professional Services (SD-2015-04)	Stormwater Utility Funds/Estimates for individual projects will vary.	Spring 2015	Stormwater Professional Design Services (Analysis, Design (pipe and culvert), Permitting, Construction Documents, Geotechnical, Survey, Flood Study, and Stream Stabilization). Project Manager: Dana Hornkohl ext.30246

Future Business Opportunities Report

Department : Solid Waste Management

Contact Person: Robert Williams (919) 560-4186

Ext. 32224

Project Description	Funding Source/Project Estimate	Bid Advertisement Date	Specify Qualifications Needed for Performance of Contracts
Contractor for HHW Facility Operations	Storm-water Fund	October/ November 2014	The Firm selected will provide turnkey service for Household Hazardous Waste collection at the new HHW facility located at 2115 E. Club Blvd Durham, NC 27704. The services will include- all labor, equipment, processing, sorting, reporting, recycling, transporting, and the disposal of waste for the City's HHW collection program.
Contractor for Electronics Waste Recycling Collection	Revenue Generating Contract	December 2014	The City is looking for a recycling vendor who will collect, sort, report, and provide rebates on electronics received from the Convenience Center. This vendor must be R2 certified. The optimal situation for the City is that the vendor will collect the items free of charge and provide supplies for wrapping to City staff at no cost as well.
Solid Waste Carts	Solid Waste Fund	Spring 2015	Have the ability to provide collection carts specific to the material that is collected; including delivery and recycling of older carts.
Solid Waste Cart Delivery and Maintenance	Solid Waste Fund	Spring 2015	Repair and maintain all solid waste carts currently in service, Deliver new and replacement carts as required

Future Business Opportunities Report

Department : Technology Solutions

Contact Person: Kerry Goode (919) 560-4122

Ext. 33248

Project Description	Funding Source/Project Estimate	Bid Advertisement Date	Specify Qualifications Needed for Performance of Contracts
Open Data Durham City/County Program Consultant	\$90,000	Est. October 1st	<ul style="list-style-type: none"> • Master's degree in a relevant discipline (e.g. Information Technology, Economics, Statistics, Communications, Public Affairs, Marketing, Political Science, or related subject); or a Bachelor's degree in a relevant discipline and 2 years of work experience. • Experience and proficiency working with public statistics and data management. Prior involvement in open data and open government communities is an advantage. • Experience with online marketing, advocacy, web analytics and search engine optimization. Expertise using social media and other digital technologies is an advantage. • Expertise with web development, particularly use of APIs and web development standards. Knowledge of technologies (e.g. HTML, XML, PHP, Drupal, Java, Socrata) is an advantage. • Ability to gather and use data from multiple sources, and present it in a simple, visual way to problem solvers and decision makers. • Excellent writing and editing skills, with a strong command of English and an ability to convey complex ideas in a clear, direct, and lively style. • Ability to use strong interpersonal and teamwork skills to cultivate effective, productive client relationships and partnerships and generate excitement around the Open Data Initiative. • Ability to solve problems, with strong investigative and research skills. • Sensitivity to working in a multicultural environment. Spanish language proficiency a plus.

Future Business Opportunities Report

Department : Transportation

Contact Person: Felix Nwoko (919) 560-4366 Ext. 36424

Project Description	Funding Source/Project Estimate	Bid Advertisement Date	Specify Qualifications Needed for Performance of Contracts
Regional Freight Plan (Transportation planning)	USDOT (federal), NCDOT (state), CAMPO (City of Raleigh), and matching City funds/\$87,500	September 15, 2014	Professional transportation planning services. Freight planning, freight modeling, commercial vehicle modeling, freight design guidelines, etc

Department : Transportation

Contact Person: Peter Nicholas (919)560-4366 Ext. 36436

Project Description	Funding Source/Project Estimate	Bid Advertisement Date	Specify Qualifications Needed for Performance of Contracts
Annual Inductive Loop (traffic signals) Maintenance/Repair Contract	Federal, State and City funds /\$20,000	9/11/14	IMSA Level II Certification

Future Business Opportunities Report

Department : Transportation

Contact Person: Thomas Leathers (919) 560-4366 Ext. 36207

(Attach additional sheets if necessary)

Project Description	Funding Source/Project Estimate	Bid Advertisement Date	Specify Qualifications Needed for Performance of Contracts
RFP for Parking Management Services of the City's On-Street and Off-Street Parking Programs	City Parking Fund - Potential Estimate - \$1.7 million and above	Tentative October 20, 2014	<ul style="list-style-type: none">• Respondents must currently provide on-street and off-street parking management services for at least five (5) municipalities, with populations over 250,000 residents.• For the past five consecutive years, the vendor has successfully managed and operated multiple self-service parking facilities simultaneously, including multi-story parking garages that were open to the general public at least 12 hours daily and which were equipped with modern electronic parking control equipment. Two facilities must have generated annual gross revenues of at least \$500,000 in each of the past three years.• Meet City's insurance requirements and submit a \$500,000 performance bond.

Future Business Opportunities Report

Department: Water Management

Contact Person: Jerry Morrone (919) 560-4381 Ext. 35243

Project Description	Funding Source/Project Estimate	Bid Advertisement Date	Specify Qualifications Needed for Performance of Contracts
Water Treatment Plant Residuals Facilities - Construction	(P0B10) Water Residuals Handling \$32,000,000	2nd Quarter CY2015	Experienced in Large and Complex treatment plant construction projects, while operations are occurring.
Mist Lake Master Plan - Design	Water Management Facility Expansion (P2120)/\$5,000,000	RFQ 1st Quarter CY2015	Professional Engineering and/or Architect Licensed in NC with experience in utility facilities design/expansion.
Southeast Pressure Zone - Watermain – Construction	Southeast Pressure Zone (P0B08)/\$1,500,000	1st Quarter CY2015	Experienced in underground utility construction.
Sewage Pumping Stations Replacement/Modification	Wastewater Process Rehabilitation (P2800)/ \$750,000	2nd Quarter CY2015	Experienced in the replacement and modification of wastewater sewage pumping stations.
Water Treatment Plant Expansion - Construction	(P0200) Brown WTP Expansion (P0B06) Water Regulatory Compliance (P0B09) Water Facility Rehab \$50,000,000	2nd Quarter CY2015	Experienced in Large and Complex treatment plant construction projects, while operations are occurring.

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Durham Tobacco District Water Line Replacement RFQ	Water Distribution System Rehabilitation (P0B01)/\$1,500,000	1 st Quarter CY2015	Experience designing water line replacements in urban streets with high ADT, multiple service connections and gridded infrastructure
Downtown Durham East-West Reinforcing Main RFQ	Water Distribution System Rehabilitation (P0B01)/\$1,100,000	1 st Quarter CY2015	Design experience for large pipeline projects through urban corridors. Experience coordinating work with railroads also important.
Raw Water Transmission Main Assessment RFQ	Water Distribution Rehabilitation (P0B01)/\$800,000	1 st Quarter CY2015	Assessment experience on large diameter PCCP and pit-cast pipe and remediation recommendation credentials.
Distribution Master Plan Update RFQ	Water Distribution Rehabilitation (P0B01)/\$500,000	4th Quarter CY2014	Extensive hydraulic modeling expertise and experience with population growth projection
AC Waterline Replacement Contract	Water Distribution Rehabilitation (P0B01)/\$700,000	2nd Quarter CY2015	Waterline installation experience, public utility contractor's license
Two Inch Waterline Replacement Contract	Water Distribution Rehabilitation (P0B01)/\$800,000	2nd Quarter CY2015	Waterline installation experience, public utility contractor's license
MLK Jr. Blvd SS Rehab and Relocation – Construction	Sanitary Sewer Collection System Rehabilitation (P2800)/ \$400,000	December 2014/January 2015	Major Utility experience to install pipe and manholes, for 1,500LF 12” sanitary sewer and service connections. Contractor should be familiar with creek crossings, environmental permit requirements, traffic control, rock excavation, and tree removal.
Wilson Street SS outfall Rehab and Relocations – Construction	Sanitary Sewer Collection System Rehabilitation (P2800)/ Construction - \$800,000 Rehabilitation - \$20,000 (performed with DWM CIPP contract forces)	December 2014/January 2015	Major Utility experience install pipe and manholes, for approximately 1,100 linear feet of 6”-8”-12” sanitary sewer and service connections, with total street reconstruction. Contractor should be familiar with creek crossings and environmental permit requirements, traffic control, rock excavation, and tree removal.

Future Business Opportunities Report

Department: Water Management

Contact Person: Jerry Morrone (919) 560-4381 Ext. 35243

West Street SS outfall Rehab and Relocation – Construction	Sanitary Sewer Collection System Rehabilitation (P2800)/ Construction - \$300,000 Rehabilitation - \$73,000 (performed with DWM CIPP contract forces)	December 2014/January 2015	Major Utility experience to install pipe and manholes, for 1,100 LF 8-12” sanitary sewer and service connections. Contractor should be familiar with creek crossings, stream bank stabilization, environmental permit requirements, traffic control, rock excavation and tree removal.
Forest Hills SS outfall Rehab and Relocation – Construction	Sanitary Sewer Collection System Rehabilitation (P2800)/ Construction- ~\$300,000 Rehabilitation - \$30,000 (performed with DWM CIPP contract forces)	December 2014/January 2015	Major Utility experience to install pipe and manholes, for 2,200 LF 18” sanitary sewer and service connections. Contractor should be familiar with creek crossings, stream relocation, pipe boring and jacking, environmental permit requirements, traffic control, public relations, and tree removal.
Sanitary Sewer Evaluation Study, ECO Basin	Sanitary Sewer Collection System Rehabilitation (P2800)/\$750,000	2 nd Quarter FY2015	Previous experience on SSES Contracts, minimum 5 years, medium/large-sized contracts.
NE Creek/Parkwood Consolidation Design	Sanitary Sewer Collection System Rehabilitation (P2800)/\$200,000	3rd Quarter FY2015	Experience designing gravity sewer system extensions, flow estimates, understanding State Regulations/permitting requirements.